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Updates from the FRVTA Board President

Florida has now in the past month been hit with two devastating hurricanes, Helene and Milton. Our hearts go out to all of those affected by these storms. If there is any way we can provide support, please don't hesitate to reach out to our state office. We're here for you... [read more...](#)

Legislative Update 2024.11

With Election Day fast approaching, let's take a closer look at the top-fundraisers by contest across the state, showcasing the importance of contributions and the high stakes of this election. Florida Senate candidates collectively raised nearly \$12 million for 20 available seats... [read more...](#)

Power of Attorney

by Ejola Cook. When it comes to forms there are a few things you'll want to get right from the beginning. You might be thinking to yourself, it's a form. You fill it out. How hard can it be? The answer might surprise you!... [read more...](#)

Lippert Technical Institute RV Technician Seminar

This two-day seminar will offer detailed insights into the installation, maintenance, and problem-solving techniques for Lippert's top components. This event is exclusively for Dealers, OEMs, and Mobile Techs. Attendees will receive 1 CEU for each hour of training completed. Travel, lodging, meals and any parking fees are the responsibility of the attendee. You must have a Lippert Dealer Account number to register for this training. Please reach out to LCltraining@lci1.com for your Dealer Account number... [read more...](#)

Two-Day Dometic Academy is Coming to Florida

The two-day training session will cover Air Conditioners and Water Heaters on Day One and Furnaces and Refrigerators on Day Two. The event is being held Oct 22-23 in the Orlando area and April 23-24 in the Ft Lauderdale area. Classes are limited to 20 participants so register asap by emailing training.school@dometic.com.

FINAL DEADLINE for the RVers Guide and Supershow Program

Advertising sales are almost closed for the 2025 RVers Guide to Florida and Official SuperShow Program. The information is being sent out via eBLast by the FRVTA State office. The information is also available using this link:

<https://www.frvta.org/members/httpfrvta-wpengine-comwp-content/> or contact Deanna Pearce directly at: dlpearce7@gmail.com or 863-318-0193.

FRVTA Government Affairs Committee

by Lyn Hart. If you have questions or problems with any RV-related legal issues, the FRVTA Government Affairs Committee is here to help. Please contact the State office... [call now...](#)

UPCOMING MEETING DATES *(click the location name to GPS)*

Region 1 • Nov 7th • **Beef O'Bradys** • 1105 Taylor Rd • Punta Gorda

Region 2 • Nov 20th • **Prezzo's Italian** • 4520 PGA Blvd • Palm Beach Gardens

Region 3 • No Meeting

Region 4 • Nov 20th • **Azetca D'Oro** • 3130 Daniels Rd • Winter Garden

Region 5 • TBD

Region 6 • No Meeting

Region 7 • Nov 19th • **Braised Onion** • 754 NE 25th Ave • Ocala

ALL MEETINGS: Networking 6:30 PM • Dinner 7:00 PM

NEW MEMBERS

Dry-Flush

Jeff Falkowski

4 Indian Nick Ave

Branford, CT 06405-4616

PH: 407-982-0509

Website: www.dry-flush.com

Email: Jeff@dry-flush.com

Supplier (S), Region 10

Indian River RV

Wayne Compton

1698 N Central Ave

Sebastian, FL 32958-3808

PH: 855-256-6578

Website: www.indianriverrv.com

Email: rvadvisor@bellsouth.net

Repair (R), Region 2

Nimble Wireless

Maddy Shaffer

1423 Broadway, #1131

Oakland, CA 94612-2054

PH: 855-983-5566

Website: www.mywaggle.com

Email: maddy@mywaggle.com

Supplier (S), Region 10

RV Weather Enterprises

David Titley

Reston, VA 20190-6242

PH: 831-233-4265

Website: www.rvweather.com

Email: david.titley@rvweather.com

Service (H), Region 10

Smarthub Sensors

Shasta Godwin

4324 Midmost Dr

Mobile, AL 36609-5536

PH: 800-721-1706

Website: www.smarthubsensors.com

Email:

Gainesville RV Park

Jennifer Johnson

17500 NE US Highway 301

Waldo, FL 32694-4613

PH: 352-559-8712

Website: www.gainesvillervpark.com

Email: jennifer@rvparkpm.com

Campground (C), Region 7

MBA Insurance

Liz Phillips

7600 N 16th St, Ste 145

Phoenix, AZ 85020-4431

PH: 480-946-1066

Website: www.mbainsurance.net

Email: liz@mbainsurance.net

Insurance (I), Region 10

Riverstone Communities

Krystal Trevino

6400 Telegraph Rd, Ste 2000

Bloomfield Hills, MI 48301-1722

PH: 773-418-1645

Website: www.rivstone.com

Email: mloeffelbein@rivstone.com

Campground (C), Region 10

SA Mobile RV Repair & Inspections

Jim Shutt

Clermont, FL 34714-9117

PH: 941-479-0742

Website: www.shuttadventures.com

Email: samrri761@gmail.com

Repair (R), Region 7

Whimcycletrail RV Park (10/13/24)

Anthony Bliss

3085 SE 95th St

Ocala, FL 34480-8976

PH: 352-581-9917

Website: www.whimcycletrail.com

Email: whimcycletrail@gmail.com

In Case You Missed It...

Legislative Update 2024.10

by Andres Malave. Election Day is November 5th, and Florida has already begun sending out military ballots, with votes starting to come in. The last day to register to vote is October 7, and the final deadline for vote-by-mail requests—previously known as absentee ballots—is October 24.. Early voting opens from October 26 to November 2, with optional earlier dates potentially available on a county-by-county basis. As vote-by-mail ballots will begin hitting mailboxes soon, now is the time to ensure you're prepared... [more info...](#)

Forms

by Ejola Cook. When it comes to forms there are a few things you'll want to get right from the beginning. You might be thinking to yourself, it's a form. You fill it out. How hard can it be? The answer might surprise you!... [read more...](#)

Nurturing Tomorrow's Technicians

by Peter "webdoc" Martin, Training Marketing Director of DealerPRO Training
Establishing a Technician Apprenticeship Program isn't just an investment in personnel. It's a strategic move towards long-term dealership success. In this article, we will address why implementing such a program can benefit your dealership, along with actionable steps to get started... [read more...](#)

Credit Card Surcharges and Convenience Fees

by Ejola Cook. Before we get started, I'm going to be honest, this one is pretty confusing. There is only a fine line to separate a Surcharge and a Convenience Fee and often they mistakenly get used... [read more...](#)

Employee Retention Impacts Owner Retention

by Don Reed, President of DealerPRO Training. In the RV industry, the link between employee retention and customer retention is undeniable and incredibly influential. The overarching goal for your dealership should be crystal clear... [read more...](#)

FRVTA Supports Senator Mike Hardopolos

The Florida RV Trade Association urges you to support Senator Mike Haridopolos in his congressional campaign for the district covering Brevard and Indian River Counties.

Senator Haridopolos is a legislative champion and a staunch ally of the RV industry. Over his 16 years in the Florida legislature, he has consistently advocated for our interests. We can have no better representative in Congress.

Please consider supporting Senator Mike Haridopolos. Contributions can be made through his website at www.Mike4Congress.com. Every contribution, no matter the size, demonstrates widespread support for his first-quarter campaign. Thank you for

your consideration and support.

Election Recap

by Andres Malave. The stage is set after Tuesday's primary election. Most candidates will now prepare for the November 5th general election, while some have won their contests unopposed... [read more...](#)

Reaching Potential New RVers: Strategies for Success

by Traeanne Reynolds. The RV industry has seen significant growth, particularly in the wake of the pandemic, as people seek safe and flexible travel options. Understanding how to effectively reach potential new RVers is crucial and an effective strategy leverages both traditional and digital marketing approaches... [read more...](#)

RVers Guide Available for Distribution or Online

The *RVers Guide* is the annual membership directory which is used to promote your company. They are available for you to distribute at your business locations to your customers. If interested, contact the FRVTA office and they will be shipped to your business (60 per box). The complete guide is also [available on our website](#). With 125,000 copies of this magazine distributed at all of our RV shows, by personal requests via phone and our website, through the Chambers of Commerce and the Florida Turnpike and Interstate Rest Areas, as well as our member's businesses, your name will be in front of RV consumers all year round. In addition, please check your listing to make sure it is correct as this reflects the information we have on file for your company. For any corrections, please contact the FRVTA State Office or send changes in writing. [call now...](#)

New RVTI Program for Renewing RV Technician Certifications

The RV Technical Institute (RVTI) has launched a program to assist RV technicians with expired certifications in renewing their credentials effortlessly... [more info...](#)

Off-Site Sales

by Ejola Cook. By now you may know you can store a vehicle at an off-site location, but did you know you also have the ability to sell it off-site too? We have all seen them, the "tent sales" on local lots selling inventory away from the dealership. Although this process tends to be a little trickier than selling it off your regular lot, it can be done... [more info...](#)

Regional Meeting Policy Update

Per unanimous decision by the FRVTA Board of Directors, alcoholic beverages will no longer be provided at the regional meetings. Any attendees who wish to have an adult beverage at the meetings will be responsible for payment.

Non-Refundable Deposits

by Leah Langston. Non-Refundable Deposits are a great way for dealers to help secure a sale by having the buyer put a "little skin in the game." As simple as it sounds, a Non-Refundable Deposit ("NRD") is money paid by a customer toward the purchase of a specific vehicle that under certain conditions will be "non-refundable." Like many other rules, this rule is governed by the Florida Deceptive and Unfair Trade Practices Act... [more info...](#)

Dealer Protection from Consumer Attorney Fees

by Ejola Cook. Timing is everything right? It is, especially when it comes to Demands under Florida's Unfair and Deceptive Act Statute § 501.98. Chapter 501 is a favorite of consumer attorneys, a catch all claim, with a very low threshold. Learn how to add a layer of protection to your business... [more info...](#)

Amended Park Reservation Law

by Leah Langston. The new law essentially gives Florida residents a leg-up by allowing them a one-month advantage over non-residents for booking their camping stays. Floridians can now book 11 months out for their preferred dates while non-residents are restricted to a 10-month reservation window... [more info...](#)

RV Storage with an HOA

by Leah Langston. As of July 1, 2023, Florida has now made legal exceptions for folks to keep RV's on their property even if they have an HOA which prohibits it... [read more...](#)

RV Technician Training Videos Added to FRVTA Library

Five new RV Technician Training videos on OEM Specific Components have been added to the video library on RVDLN.org. This is a great resource for service technicians of all levels. You will need to sign up for a Free Member account with RVDLN and log in to view... [watch now...](#)

Accepting Foreign Trades

by Leah Langston. Although its not the most common scenario you might have, there may be a time when, as a dealer, you are asked to take a Canadian vehicle in on trade. Can you even do that? What do you need to know?... [read more...](#)

Understanding Florida LP Gas Licensing

The Florida Department of Agriculture and Consumer Services (FDACS) is responsible for licensing individuals and businesses that sell, transport, dispense or store liquefied petroleum (LP) gas and that manufacture, install, service or repair LP gas containers, systems, or appliances. [read more...](#)



Florida RV Trade Association | 5407 Boran Place | Tampa, FL 33610 US

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